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ABOUT GLOBAL OPPORTUNITIES I

Global Opportunities is India's leading education consultancy company. We offer free education counselling and other additional support to students aspiring to pursue their higher education overseas.

Global Opportunities Pvt. Ltd. was founded in 2001 to bridge the gap between the specific needs of individual students and the requisites stipulated by international universities. Global Opportunities has over 450 illustrious partner institutions from across the globe. Since our inception, we have facilitated admissions for over 35,000 students in various universities and colleges worldwide. With such credentials pointing to the fact, Global Opportunities truly has a global outlook.

Through a network of 17 offices spanning across all the major cities in India, we specialise in facilitating education for aspirants to major countries, including the United Kingdom, the United States, Canada, Australia, New Zealand, Ireland, Singapore, Dubai and Malaysia among many others in our portfolio. All our offices are strategically located across the country and are state of the art to maximize the students' experience.

We understand that choosing to study overseas is a big and impactful decision students take as they look further ahead towards developing a rewarding career. Further, adjusting to a different style of pedagogy in the destination country can be challenging for students. Hence, we at Global Opportunities do our best to familiarize and aid students with all facets of the journey they wish to embark on.

At Global Opportunities, we have a proud history of counselling students with the desire to excel in choosing the best academic institution that would help them augment their employability and build a great career ahead. Comprehensive research and our zeal to stay abreast with developments across the globe ensures that our approach to counselling is innovative and assiduous, allowing us to offer students the benefit of being guided by well-informed experts. We are there at every step, guiding and counselling them through the elaborate process-right from choosing their programme of interest and the university, the application and visas process, identifying applicable scholarships, sorting out accommodation and the post-arrival formalities at the destination country.

Our values of honesty, integrity, commitment and delivery are very important to us. As we foray into the closure of our second decade in the industry, what makes us stand out today is our determination to achieve greater success and our passionate investment in the impact that our students will make around the world.



MISSION AND VISION:

Mission statement: "We are a provider of International Education counselling and support services. We facilitate the admission and visa processing for young persons from India so they may attain an international qualification from a reputed and recognised international education partner of Global Opportunities Pvt. Ltd."

At Global Opportunities, we place great emphasis on relevant and focused counselling to students to find the best courses and the best institution offering that course. Our mission is to facilitate internationally recognised opportunities for learning, discovery and engagement to our students; and to foster the values of global citizenship and ethical thinking.

10 REASONS THAT MAKE US SUCCESSFUL

PAN-India presence: Global Opportunities has a network of 17 company owned and operated offices spanning all the major cities ensuring a national presence. We take full responsibility for our operations and hence do not appoint any franchisees or third party entities to operate on our behalf. All our offices are strategically located and state of the art to maximise the student experience. Global Opportunities will also be setting up international offices in the imminent future, with locations earmarked in Colombo and Kathmandu.

A truly global outlook: With a constantly growing portfolio of over 400 partner institutions, we have a well-established network across the world. Our partnerships with these prestigious international universities and colleges have helped us to enhance our reputation among students aspiring to receive education overseas. We take great delight in playing a part in creating a cosmopolitan atmosphere and a global learning environment.

A glorious legacy of inspiring students' future: At Global Opportunities, students benefit from our experience of over 17 years of successfully rendering academic support services. We have a proven record of ensuring high-quality education for over 40,000 students abroad.

Dedicated Research team: We invest heavily on enhancing and bettering ourselves to provide the students with the best advice and guidance specifically designed to meet the student's unique needs. Our specialist research team keeps our staff apprised with the constant developments and changes occurring in the world of international education. These updates whether from a partner institution or not, are relayed real-time to all members of staff to ensure that our students profit from the latest and most accurate information available.

Unique Risk Assessment Tool: Global Opportunities has developed a unique Risk Assessment Tool to preempt risks and concerns that may occur in the student recruitment process. This tool was developed by a team of highly experienced senior ex-visa officers, currently employed in Global Opportunities, to safeguard the company as well as our institution partners from potential risk threats. Unlike the traditional outlook in India that concentrates on only 3 to 5 key criteria, our tool focuses on 39 parameters that includes the student's family background, immigration history, academic history, financial affordability and an evaluation of the students' current and future prospects. The tool is remarkably effective in determining structural weaknesses in a student's profile, which may cause lack of credibility with regards to their intentions and possible misrepresentation of facts.

State of the art technology: We employ a sophisticated in-house Customer Relationship Management (CRM) software. It has been built on microsoft.net framework and utilizes servers located in the US to ensure 99.97% uptime. The system is highly evolved and in all likelihood the most sophisticated CRM in the industry. It tracks the entire span of students' lifecycle with us right from the time they enquire about us till the time they get admitted in a university. All information pertaining to a student can be retrieved real-time from any of our offices with click of a button. This integrated system allows our students to avail services from multiple offices, if required.

Personalised career support: We have one of the most forthcoming, trained and knowledgeable counselling teams, with a reputation of providing focused and tailored counselling. We provide guidance and support right from deciding the courses and career trajectory that a student wishes to take, to getting a student admitted in a programme that is a perfect match between course, university and country, with a student's interests, abilities, qualifications and financial affordability.

State of the art facilities and services: Our offices provide a range of services and facilities that meet all requirements of a student under one roof. At our offices, we not only counsel students on their university preferences but have dedicated admissions and visa application teams. Each Global Opportunities office is equipped with an independent test prep center where students are coached on the various standardized tests that they may have to appear for.

Human capital investment: We invest heavily in training our staff, in our efforts to maintain the highest standards of service delivery. Our staff are well trained in their respective processes and undergo periodic reviews that culminate in an annual performance management appraisal. To further supplement the in-house training modules, we frequently organize university familiarizing tours to various countries. This allows our counsellors to gain a first-hand appreciation of the oncampus student experience. The exposure that our staff has gained over the years ensures that students benefit from the highest standards of guidance available in India.

High student satisfaction: We aim to make overseas education an enjoyable and enriching experience. Each one of our students is special to us and we share their ambition. This is the belief that keeps us focused on our goal to deliver 100% satisfaction from our services. We believe it is the only way to establish our position as one of India's leading overseas education consultants. Our partners vouch for our spirited endeavour towards students' satisfaction. Various testimonials sent to us by successful and satisfied students bear witness to the fact.

OUR SERVICES



STUDENT PROFILING



PROGRAMME AND UNIVERSITY SELECTION



STANDARD TEST COUNSELLING



SCHOLARSHIPS



APPLICATION FILING AND REVIEW ASSISTANCE



TRAVEL AND ACCOMMODATION GUIDANCE



VISA ASSISTANCE



EDUCATION LOAN ASSISTANCE



TEST PREPARATION

Global Opportunities has made a name for itself as providers of high quality training for all major globally recognized standardized tests. We offer in-house coaching facility for college and graduate school tests such as, GRE, GMAT and SAT as well as English language proficiency tests such as, TOEFL, IELTS and PTE Academic, in our state of the art coaching facilities located at our offices all across the country. We put the student's best interest at the forefront. We maintain flexible and convenient schedules to suit students' needs, and small batch sizes which meet the standard international teacher student ratio.

We have teams of certified and dedicated faculty members with the experience of teaching in some of the most prestigious institutions. Our faculty members undergo rigorous training and thorough evaluation processes from time to time to ensure that their subject knowledge and teaching practices continue to be first-rate. We also maintain an extensive repository of test preparation books, skill building material and periodicals that is maintained and updated constantly. We are also in the process of creating our unique preparatory and test material.



HOW WILL STUDENTS BENEFIT

■ University Visits:

We have universities from across the globe visiting our offices all the year round. On any given day, we host at least one university in one of our offices, where they hold discussions with our counsellors and meet with students.

Global Education Fairs:

We host exclusive events called Global Education Fairs thrice annually at strategic locations and times of the year. These events, attended by thousands of aspirants, are excellent platforms for universities to interact with prospective students.

■ Global Application Days:

Global Opportunities holds Global Application Days prior to each intake season, where universities visit our offices to meet with prospective applicants. Aspirants get first-hand information from university representatives and apply on the spot at these events.

■ Country Fairs:

Global Opportunities not only promotes universities but countries as preferred study destinations as well. The focus of these events is on bringing various institutions from a particular country under one roof and disseminating information to applicants about the scholarships and bursaries they can avail of to fund their education. Students are also briefed on the visa processes and formalities by designated visa officers.

■ Website Branding:

We offer placeholders on our website and

webpages for our partners to advertise. As an organisation representing a large portfolio of universities and with thousands of students visiting our website, Global Opportunities offers its partners a unique opportunity to extend their online presence on our webpages.

■ Social Media Branding:

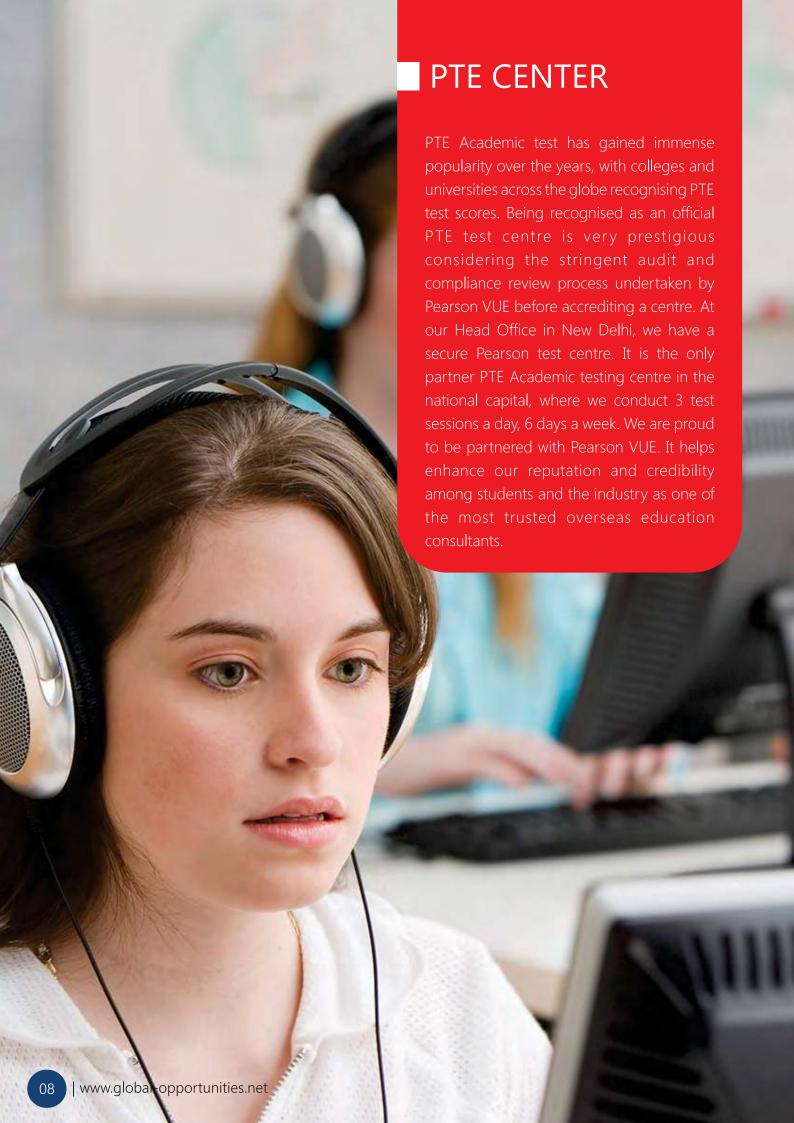
Our social media team generates traffic to our website through various posts, blogposts, articles and advertisements on various platforms. We extend the benefit from our strategic and widespread social media presence to our partners.

■ Course Specific Promotions:

We understand that some universities might want to promote a specific course or programme in India. We run promotions for such courses and programmes over social media and on traditional marketing platforms on request from these universities.

■ Pre-Departure Services:

We know that most students travelling to the destination country might be travelling overseas for the first time or alone for the first time nonetheless. We host an informative and highly interactive pre-departure orientation for students, where our university partners are invited to attend. The event, inter alia, also aims to make students aware of what to expect once they reach their study destination. The event allows students going to the same university and country the chance to meet each other. Pre-departures also help allay parents' apprehensions concerning their ward.



CERTIFICATES AND ACCREDITATION











EDUCATION PARTNERS















































































































UNIVERSITY TESTIMONIALS



Shaped by the past, creating the future

1st February 2017

To whom it may concern

Global Opportunities are key partners of Durham University in India. They assist us by sourcing high quality, prospective applicants and disseminating pertinent information prior to, and following application.

Studying overseas is a major decision. It deserves through research and guidance, as it is a substantial investment of both time and resources. Therefore, obtaining high quality counselling and guidance is a vital part of the process. In my experience, I have found Global Opportunities counsellors to be well informed, in relation to study opportunities in the United Kingdom and at Durham University.

Durham University looks forward to continuing its successful partnership with Global Opportunities and its network of branch offices throughout India.

David Thornber Regional Manager (South & Southeast Asia)

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Durham University is the trading name of the University of Durham



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For over five years, La Trobe University has been collaborating with Global Opportunities on successfully helping students get an international education in Australia.

Global Opportunities staff have demonstrated consistent commitment for the best outcomes for students, which ensured us our enquirers get the best available tailored guidance.

Their wide network of offices in India have facilitated our access to a large number of students in those areas. Throughout the years, our admissions and marketing teams have successfully collaborated in organizing many recruitment events and processing applications.

We look forward to see this partnership further grow and promptly address the needs of the Indian student market.

Amit Malhotra
Associate Director - South Asia and Africa

La Trobe International, La Trobe University

ABM 64 304 V35 153 CRICOS Provider 00115M



Regent's University London Inner Circle, Regent's Park London, NWI 4NS

T +44 (0)20 7487 7505 E exrel@regents.ac.uk
W regents.ac.uk

30th January 2017

To Whom It May Concern:

Global Opportunities are key partners for Regent's University London. The GO Counsellors are well informed and can be trusted to assist prospective students with all their Higher Educational needs. We value the support from GO and continue to enjoy working with them on a regular basis throughout their branches across India.

Yours faithfully, Simon Stanley

Mr Simon Stanley Senior International Officer Regent's University London

stanleys@regents.ac.uk t: +44 207 784 7586 e: stanleys@regents.ac.uk



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10 February 2017

To Whom So Ever It May Concern

Global Opportunities is a key partner of **Macquarie University** in India helping communicate authentic information to prospective applicants.

Overseas study is a major decision and I've found the Global Opportunities Counsellor's to be well informed in relation to Australia and Macquarie University.

Macquarie University seeks to maintain its successful partnership with their branch offices across India.

Yours sincerely

Abizer Merchant

Director (South Asia and The Middle East)

Macquarie International, Macquarie University

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15 February 2017

Global Opportunities are key partners of AUT University in India and provide an excellent service for good academic students seeking to study in New Zealand and at our University. Studying overseas is a major decision and the GO Counsellors are well informed to assist and support student with their academic journey. AUT looks forward to continuing our successful partnership with Global Opportunities.

Kindest regards,

Pamela Miller-Staggers

International Marketing Manager



GRIFFITH COLLEGE

South Circular Road, Dublin 8 Tel: +353 1 4150400 Fax: +353 1 4549265 Website: www.griffith.ie

To whom it may concern

Global Opportunities are key partners of Griffith College-Dublin in India helping communicating pertinent information to high quality prospective applicants. Looking to study overseas is a major decision and I've founded the GO Counselors to be well informed in relation to Ireland and Griffith College looks forward to continue our successful partnership with the many teams in branch office throughout India.

Junnamura.

Beepak Luthra

Director of Admissions (South Asia)

Griffith College, Ireland

Directors: D.A. Hegarty (President), R. Callanan, P. Kent, T. Mac Eochagain, F. Scott-Lennon, R. Fenelon, P. Sheehan, D. Hegarty Joint Secretaries: R. Callanan, P. Sheehan Bellerophon Limited Registered in Ireland No. 60469



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TO WHOMSOEVER THIS MAY CONCERN

Global Opportunities are key and valued partners in India for RMIT University (Melbourne, Australia). They have been helping communicate pertinent information about the University and its programs to high quality prospective applicants across the country. Decision to study overseas is both challenging and significant for applicants from India. We have found Global Opportunities counselling staff to be well informed in relation to Australia as a study destination and RMIT University as a high quality educational institution. We look forward to continuing our successful partnership with all Global Opportunities offices, including their branch offices, throughout India.

Tom Gifford

Assistant Director (Acting)

International Recruitment



International Division
DLI 019396019469

Jan 25th, 2017

Global Opportunities are key partners of Niagara College in India helping communicating pertinent information to high quality prospective applicants. Looking to study overseas is a major decision and I've founded the GO Counsellors to be well informed in relation to Canada and Niagara College looks forward to continue our successful partnership with the many teams in branch office throughout India.

Delegate Name - Tushar Chawla

Designation - International Recruitment Manager South Asia

Siddharth Soni, CAPM

International Student Recruitment Manager, South Asia



International Division

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11 February 2017

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> Teleptions + 64 6 757 3100 Facsimile + 64 6 757 3235 Freephone 0800 800 331 Website www.witt.ac.nz

To whom it may concern

Global Opportunities are key partners of Western Institute of Technology at Taranaki (WITT). The competent, helpful and experienced GO staff provide a high level of counselling to well-prepared prospective applicants.

Looking to study overseas is a major life decision, and in my experience, the Global Opportunities staff work tirelessly to be well informed in relation to the opportunities that New Zealand education provides. The GO staff understand the value of studying in New Zealand, and in particular the value of studying at Western Institute of Technology at Taranaki (WITT).

Western Institute of Technology at Taranaki (WITT) looks forward to continuing our successful partnership with the many Global Opportunities teams in branch office throughout India.

Yours sincerely

Carol Allen

International Relationship Manager

Pale

Western Institute of Technology at Taranaki (WITT)

Learning Excellence in Partnership

latatini o Taranaki

ERN INSTITUTE

CHNOLOGY

ARANAK

cellence in Partnersi



Victoria University International Victoria University Level 3, 301 Flinders Lane Melbourne 8001 Phone + 61 3 9919 1251 Email Michael.Aust@vu.edu.au Web www.vu.edu.au

Global Opportunities are key partners of Victoria University, Australia in India helping communicating pertinent information to high quality prospective applicants.

Looking to study overseas is a major decision and I've found the GO Counsellors to be well informed in relation to Australia and Victoria University.

Victoria University looks forward to continue our successful partnership with the many teams in branch office throughout India.

Michael Aust

Regional Recruitment Manager



P.O. Box 398, 1450 Nakina Drive, Thunder Bay Ontario Canada P7C 4W1 Website: www.confederationc.on.ca Telephone: (807) 475-6467

March 20, 2017

Global Opportunities HS-27, Kailash Colony Market New Delhi 48

To whom it may concern:

Confederation College has been proud to partner with Global Opportunities since 2011. In that time, Global Opportunities and all its staff have worked honestly and diligently, advising students and their families about the opportunities and benefits of studying in Canada, and specifically at Confederation College. The counsellors at Global Opportunities have always demonstrated the highest levels of professional conduct, and show a genuine interest in the success of the students they serve. We have found that the information and advice they provide to be well informed and personal to each student's situation. They are focussed on continuous improvement.

We look forward to continuing our successful partnership with Global Opportunities and with its staff located throughout India.

Sincerely,

Miriam Wall

Dean, International Education

Ph: 807-473-3810 Fax: 807-623-7250

Email: mwall@confederationc.on.ca

TESTIMONIALS

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I enrolled for counselling sessions at Global Opportunities at the Bandra branch in Mumbai. I intended to pursue Bachelor's in Computer Science from the United States of America. It is with great pleasure I say that I am extremely satisfied with how the staff guided me through the entire procedure, most important of it all, in exam preparations. It was a pleasure to be their student and continue to recommend my friends to seek guidance from Global Opportunities.



Karina Nihlani

Bachelor's in Computer Science University of Massachusetts Amherst, USA



I came to Global Opportunities with a dream and I can say that they didn't let me down. I met the counselling team. They were full of positive energy and inspired confidence in me. They guided me wherever I required help regarding different things. I would like to thank all team members who took care of things for me. Thank you all for your support. Thank you to the whole team of Global Opportunities for making my dream come true!

Great job. Love you all!

Swaroopa

Master's in Biotechnology University of Melbourne, Australia

66

The counsellors at Global Opportunities helped me find the desired course when I was very confused about which course would suit my aptitude and goals. In particular, Ms Jyotsana made me very comfortable and I could talk easily about my dreams. She profiled me and suggested colleges and universities according to my need and budget. The whole time Jyotsana ma'am kept me motivated as I would lose hope sometimes. I'm now studying in Fanshawe College, Canada. Even today I just cannot believe the change in myself and how my career has taken a shape. Thanks to the whole Global Opportunities team.

Harshit Grover

Master's in Logistics and Supply-chain Management Fanshawe College, Canada



I'm now at the University of Bath, UK, studying Master's in Management. I'm thankful to Sujatha who was my counsellor at Global Opportunities. She helped me at every stage of my application. Sujatha assisted me from scratch from shortlisting my choice of universities to the visa process. Everything was taken care of, leaving nothing for me to worry about. I extend warm thanks to all who assisted and supported me from Global Opportunities. I appreciate the service and hospitality of the consultancy.

Supraja

Master's in Management University of Bath, UK

66

I would like to take a moment to express my sincere appreciation and thank Miss Sunita Singh for her assistance for making this process of studying abroad very easy and manageable. She was always there to support me when I panicked. She gave me her precious time which led me to this beautiful country New Zealand for the course I wanted to pursue since a very long time. Overall, my experience with Sunita and Global Opportunities was very nice.

SamruddhiAnkolekar

Postgraduate Diploma in Science AUT University New Zealand

66

Thank you Devanshi Ma'am so much for your support. Your strict yet friendly nature helped me to score as well as enjoy your classes. I loved the material that you made specially for us. It was very helpful. The teaching pattern which you used and the way you communicated with us was the best part. Thank you so much, once again.

MuneshTomar PTE Coaching

LEADERSHIP TEAM



Mr. Sidharth Gupta - Chief Executive Officer

Mr. Sidharth Gupta is the founder and Chief Executive Officer of Global Opportunities. He holds two postgraduate degrees, one in International Business and the other in Information Technology, both from the UK. Upon his return, Mr. Gupta was to join his father's steel business. But, having sought inspiration for his grandfather, he went on to found Global Opportunities in 2001, with an office in Amritsar. Even today with the organisation having expanded to 17 office across the country, Mr. Gupta is personally involved at each stage of the student lifecycle, driving improvement in the quality of operations to ensure that the best of services is rendered at all times. It is with sheer hard work and unflinching enterprising spirit that Mr. Gupta has led the company all these years as it grows and consolidates its position in the industry as one of the leading overseas education consultancy services.



Mrs. Ashima Gupta - Director

Mrs. Gupta is a Postgraduate in Architecture and Planning from SPA (School of Planning and Architecture), an institution with alumni like Arundhati Roy, Anil Laul and Baburam Bhattarai.

As Global Opportunities' Director, Mrs. Ashima Gupta is responsible for planning and policy implementation, product management and quality of operations. Her commitment towards maintaining high service quality has helped Global Opportunities to make a mark globally. Mrs. Gupta drives product quality on a daily basis and her attention to detail and work ethic continuously inspires the staff to excel.



Libu Mathew Thomas - Vice President - Business Operations and Strategy

Libu Mathew Thomas is the Vice President – Business Operations and Strategy at Global Opportunities. Having served organisations like Kingfisher Training and Aviation Services Limited, The Orchid Group, The Chopras and most recently the Expat Group, he has extensive experience in critical management verticals such as operations, business development, management projects, sales, marketing and training. Libu's cross functional expertise in hospitality, education and the consultancy industries has ensured that he is well-appointed to manage all facets of Global Opportunities' operations and business development, as well as the road map for future expansion.

Gl bal Opportunities

Leading Overseas Education Consultants

"We Create Successful Global Graduates"

BRANCHES

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